# EARN/SPEND LIVE

2017 Media Kit



**Earn Spend Live** is by millennials, for millennials. As young adults living in the often-ignored flyover states, we know that life is full of firsts and you need a trusted source to turn to—one that really gets it. By being that resource, Earn Spend Live offers advertisers a valuable platform for authentic connection to the upcoming generation of decision makers.

### Mission

**Earn Spend Live's** mission is to create a community of women helping other women grapple their finances, navigate their career, and live life to the fullest.



#### Who are we?

A lifestyle site that goes beyond "style" and into substance.

#### What do we do?

Provide clear, engaging career and finance content that any woman, no matter where she lives, can relate to.

#### Why does it matter?

Life is full of "firsts" — jobs, apartments, credit cards, cars, pets, and more — and everyone needs a trusted source to turn to.

### **Origin Story**

Earn Spend Live came to be when a Finance editor sat down with a Careers editor and decided they had a lot in common — including a passion for helping young women everywhere climb the career ladder and set themselves up for financial success.



**Reader Demographics** 

86% Female 70% Ages 18-34

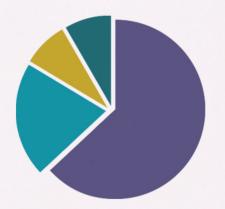






#### **Top Channels**

63.3%
Organic
20.5%
Social
7.9%
Direct
8.3%
Other



## We Can't Help That We're So Popular



DAY DESIGNER

















NECTAR



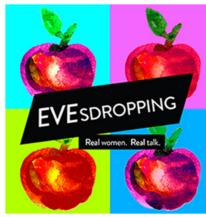
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### **In-House Media**



45+ Podcast Episodes





80+ videos featuring our original series Mind Your Planners, Reveal & Review, and Spill It









### Hundreds of original Graphic Designs and Photography

















### Why Collab with Earn Spend Live?

In an insta world filled with gummy vitamin #ads, Earn Spend Live will represent your brand with an authentic voice.

Honest, first-person reviews of your product

High-quality, on-brand media shot in-house

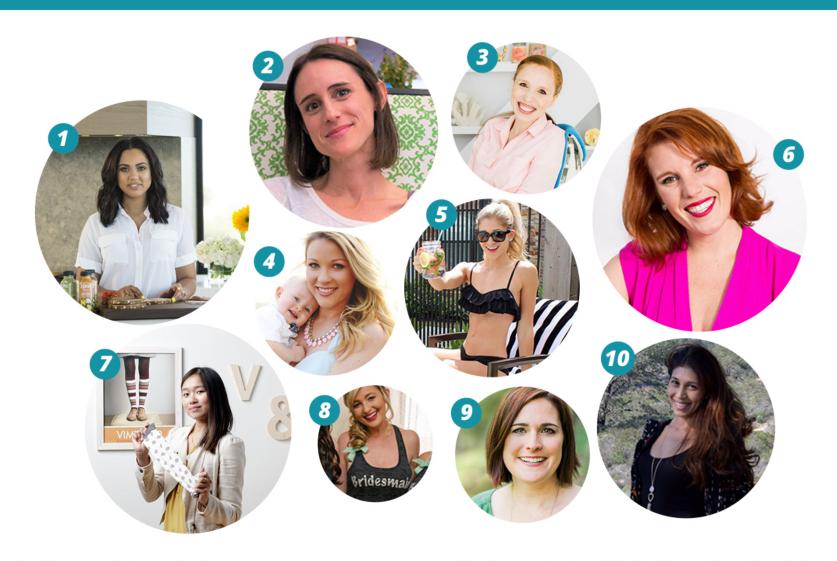








#### Real Women. Real Talk. Real Advice.



- Ayesha Curry, celebrity chef
- Ursula Mead, Founder + Ceo of InHerSight
- Lara Casey, CEO of Lara Casey Media
- Lauren Stokes, Owner + CEO of Lauren James Co.
- Lauren Gleisberg, Founder of LaurenGleisberg.com

- Maxie McCoy, Motivational Speaker & Blogger
- Michelle Huie, Founder of VIM & VIGR
- Jen Glantz, Founder of Bridesmaid for Hire
- Tonya Dalton, Owner of inkWELL Press
- Maxine Chapman, Founder + CEO of BuddhiBox Yoga

